Comparing two walk-in shower quotes

Two quotes for "a walk-in shower" can differ by thousands of dollars because they cover different work. Put both on the same list before you compare totals.

How to use this sheet

1. Ask each contractor to quote the same ten lines. Do not let one quote bundle a line into "labor" without saying so.
2. Mark each line: included, not included, or to confirm. If an amount is missing, write quote pending. Do not count a missing line as $0.
3. Compare the totals only after every line is marked. If the scopes differ, the lower total is not the lower price for the same job.

The same ten lines, side by side

Status: ☐ included ☐ not included ☐ to confirm. Use "quote pending" when no amount is given.

Scope item	What to confirm	Quote A	Quote B
Demolition and haul-away	Old shower or tub removed, debris taken out of the house	☐ Included ☐ Not included ☐ To confirm Amount or note:	☐ Included ☐ Not included ☐ To confirm Amount or note:
Shower base, walls and waterproofing	The waterproofing and sealing work the chosen wall and base system requires, including seams and penetrations	☐ Included ☐ Not included ☐ To confirm Amount or note:	☐ Included ☐ Not included ☐ To confirm Amount or note:
Drain and plumbing changes	Drain moved or replaced, valve and supply lines, who opens the wall	☐ Included ☐ Not included ☐ To confirm Amount or note:	☐ Included ☐ Not included ☐ To confirm Amount or note:
Threshold and entry	Curb height or curbless entry, and any floor reinforcement	☐ Included ☐ Not included ☐ To confirm Amount or note:	☐ Included ☐ Not included ☐ To confirm Amount or note:
Grab bars and blocking	Bars supplied and installed, blocking or studs behind them	☐ Included ☐ Not included ☐ To confirm Amount or note:	☐ Included ☐ Not included ☐ To confirm Amount or note:
Seat and handheld shower	Built-in or fold-down seat, slide bar, hose length	☐ Included ☐ Not included ☐ To confirm Amount or note:	☐ Included ☐ Not included ☐ To confirm Amount or note:

Scope item	What to confirm	Quote A	Quote B
Permits and inspections	Who pulls the permit, who pays, whether inspection is included	☐ Included ☐ Not included ☐ To confirm Amount or note:	☐ Included ☐ Not included ☐ To confirm Amount or note:
Installation labor	Crew, days on site, daily cleanup, who supervises the job	☐ Included ☐ Not included ☐ To confirm Amount or note:	☐ Included ☐ Not included ☐ To confirm Amount or note:
Product and labor warranty	What each warranty covers, for how long, and who honors it	☐ Included ☐ Not included ☐ To confirm Amount or note:	☐ Included ☐ Not included ☐ To confirm Amount or note:
Excluded work and change orders	What is excluded, and the written rate for work found after walls open	☐ Included ☐ Not included ☐ To confirm Amount or note:	☐ Included ☐ Not included ☐ To confirm Amount or note:

Notes

Access, scheduling, and the questions you still need to ask: