Walk-in tub quote and construction comparison

TEACHING EXAMPLE. Amounts come from one dated Transfer32 sample quote. Every installer line is marked to confirm or unknown; no installation price is invented.

Manufacturer quote date: October 22, 2026 Valid through: October 29, 2026 Installer quote date: _____

Line	What it covers	In maker quote	Maker USD	In installer quote	Installer USD	Notes
Transfer32 tub as configured	Tub, seat, door, jets, faucet, grab bars, drains, one end panel	Yes	8,427	No		Air + Hydro + Microbubble on the sample
Heated seat and back	Comfort option, separate line	Yes	598	No		
Door and drain position	Door and drain side for this order	Yes	0	No		Left hand on the sample; free here, not every order
Second end panel	Alcove installation	Yes	250	To confirm		Layout item, not just comfort
Curbside delivery with liftgate	Freight to the ZIP code	Yes	502	No		Not in-home carry
Extension panel filler kit	Optional filler kit, if the layout needs it	Yes	0	No		Not needed on the sample; not free on every order
Discount	Discount shown on this quote	Yes	-300	No		Not a sitewide code
Sales tax	Illinois tax only on Illinois shipments	Yes	0	To confirm		Check use tax in your state
Manufacturer total	Quoted manufacturer total	Yes	9,477	No		No installation included
In-home carry and placement	From curb to bathroom	No	Not quoted	To confirm	Unknown	Installer to confirm two-person carry
Demolition and disposal	Remove old tub, shower, flooring, debris	No	Not quoted	To confirm	Unknown	Old tub removal not yet quoted
Plumbing changes	Drain, supply, valve work	No	Not quoted	To confirm	Unknown	Drain location to verify on site
Electrical work	Circuit, disconnect, connections for this model	No	Not quoted	To confirm	Unknown	Model manual needed before quote
Permit and inspection	Who pulls and who meets the inspector	No	Not quoted	To confirm	Unknown	Ask who pulls the permit
Wall, floor, waterproofing, tile	Open, close, finish, protect	No	Not quoted	To confirm	Unknown	Scope depends on wall opening
Trim, paint, cleanup	Finish work and debris removal	No	Not quoted	To confirm	Unknown	
Installation labor	Set, level, connect, test	No	Not quoted	To confirm	Unknown	No installation quote yet
Change orders	Work found after walls open	No	Not quoted	To confirm	Unknown	Hourly rate not quoted
Contractor total	Installation scope	No	Not quoted	To confirm	Unknown	Do not fill with a guess

Project total

Manufacturer total: $9,477 Installer total: $_____ Project total: $_____

Leave the project total blank until both scopes are complete. If the installer quote includes a line already in the manufacturer quote, do not add it twice.

What to send the installer

- The exact model name and the specification sheet or drawing.
- The door and drain side, end-panel layout, and delivery method.
- Photos and measurements of the path from the curb to the bathroom.
- The list of work you expect, and the items you still need priced.

Ask who brings the tub inside, who pulls the permit, who repairs the wall and floor, and who handles the final fill and leak check. Put the answers in the notes column.

ElderHearth, elderhearth.com. General information, not a quote or a funding decision. Teaching example; sample quote dated October 22, 2026.